

## **Edgen Murray Boosts Paris Operations to Support French and North African Market Opportunity**

- New office based in Neuilly Sur Seine staffed by experienced regional and international sales team
- Expanded operational presence in response to continued strength of French EPC market and opportunities in North Africa
- Qualified manufacturing and stock supply routes for French and North African project owners

**Paris, 23 November, 2011** - Edgen Murray, a leading global distributor of specialty steel products to energy infrastructure markets, has announced the expansion of its Paris operations to meet customer requirements in France and North Africa. Located in Neuilly Sur Seine, the new office is significantly larger than the company's previous facility in La Defense and includes options for further expansion.

The Paris operation is staffed by an international sales team, with skills and experience spanning multiple European, Asian and Middle-Eastern markets.

Craig Kiefer, Chief Operating Officer, said: "The continued strength of the French EPC market, particularly the upstream sector of Edgen Murray's business, together with the opportunities presented by French designed and engineered international downstream and wind power generation projects presents a compelling rationale for an increased presence in France."

"Our key advantage is our ability to offer qualified mill manufacturing and stock supply routes that satisfy high quality structural steel and piping specifications to project owners in French and North African markets. Our increased presence and capability in the region also provides a platform to target France's offshore wind power generation market," added Mr. Kiefer.

According to The EIC's DataStream, France and North Africa are currently attracting combined, potential energy investments in various stages of development of over US\$260bn in value across upstream, downstream, power and renewables sectors between 2012 and 2016.<sup>1</sup>

---

<sup>1</sup> EIC DataStream, 6 October 2011



Edgen Murray's capabilities include materials consultation, sourcing, packaging, logistics, quality and project management in the French and North African markets. These are complemented by the company's range of high quality structural steel products, high grade seamless and welded pipes, fittings, valves and plates.