



## Edgen Murray Expands Service Offerings with Acquisition of Eterniti Profiling

- Acquisition brings advanced profiling services in-house and provides Edgen Murray's U.K. and European customers with extended package offerings and fast response times
- The newly formed Edgen Murray General Steels & Profiling Division benefits from recently expanded warehouse capacity, additional profiling equipment and access to Edgen Group's global purchasing power

[28<sup>th</sup>, November, 2012] Edgen Group Inc. (NYSE:EDG) through its subsidiary, Edgen Murray Europe Limited, a leading global supplier of specialty steel products and logistics solutions for the energy and infrastructure markets, has acquired the profiling business of Eterniti Steels Limited in order to enhance its complete package offerings to customers in the U.K. and throughout Europe.

The newly formed Edgen Murray General Steels & Profiling Division is located in Bellshill, Lanarkshire, Scotland. The Division operates in a recently expanded warehouse with total of five DNC/CAD controlled, multi head oxy fuel and high def plasma machines working on a maximum cutting bed size of 20m x 4m on oxy fuel and 10m x 3m on high def plasma in operation over a three shift working schedule. In addition to profiling, shearing and mechanical cutting services are also provided from this location. Profiling services will be extended for plate up to 300mm thick from early 2013.

"We find that our customers increasingly look for a single source for the procurement, supply and finish of highly engineered and customised speciality steel products, particularly for demanding offshore structural applications," said David Kemp, Edgen Murray's Vice President for Europe, Middle East and Africa, "This acquisition is a response to the needs of our customers."

Mark Allard, Managing Director of Eterniti's profiling business, will join the Edgen Murray team as Director, Edgen Murray General Steels & Profiling Division, along with his sales and operations staff. "Our recent expansions and the ability to join the Edgen Murray family will offer our customers access to the full spectrum of offshore grade steels, additional inventory holdings and allow us to provide a complete range of services for plate, tubular and profiles of all grades and sizes," said Allard.

The non-profiling business of Eterniti Steels Limited, based in Pontefract, West Yorkshire, U.K., was not included in the acquisition.

### **About Edgen Murray**

Edgen Murray, an Edgen Group company, is a leading global supplier of specialized products for worldwide energy and infrastructure markets. Edgen Murray delivers high performance pipe, plate,



valves and related components to upstream, midstream, downstream, power, civil construction and mining customers from more than 35 global locations spanning the Americas, Europe, Middle East, and Asia Pacific. Edgen Murray supports every step of a project's lifecycle and ensures all commercial needs, technical requirements, and project schedules are met with precision, anywhere in the world. This is achieved through global scale, long-standing mill & manufacturing relationships, a focus on quality, strategically located inventory and experienced staff. For more information, visit [www.edgenmurray.com](http://www.edgenmurray.com).

### **About Edgen Group**

Edgen Group is a leading global distributor of specialized products and services to the energy sector and industrial infrastructure markets, and operates through two commercial brands – [Edgen Murray](#) and [Bourland & Leverich](#). Edgen Murray distributes high performance steel products for oil & gas, infrastructure and mining applications including offshore rig construction, natural gas transmission and refining and petrochemical applications in all major global energy markets. Bourland & Leverich supplies specialized Oil Country Tubular Goods (OCTG) products to the upstream conventional and unconventional onshore drilling market in the United States. Edgen Group is headquartered in Baton Rouge, Louisiana. Additional information is available at [www.edgengroup.com](http://www.edgengroup.com).